

# PRESS RELEASE



Date : 12 September 2024

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## PGN Kembangkan Jargas di Industri Pariwisata Bersama ITDC

Jakarta – Melanjutkan komitmen pembangunan infrastruktur Jaringan Gas Bumi (Jargas) ke berbagai wilayah di Indonesia, PT Perusahaan Gas Negara Tbk (PGN) merambah ke segmen industri pariwisata. PGN mewujudkannya melalui penandatanganan Nota Kesepahaman Kerja Sama Pengembangan Jargas untuk Pelanggan Hotel dan Restoran dengan Anak Perusahaan Injourney Tourism Development Corporation, PT ITDC Nusantara Utilitas (INU), pada hari Selasa lalu (10/9/2024).

PGN dalam hal ini diwakili oleh Hedi Hedianto selaku General Manager Sales and Operation Region III PGN dan INU diwakili oleh AA Istri Ratna Dewi selaku President Director. Turut disaksikan oleh Direktur Komersial PGN Ratih Esti Prihatini.

“Ini adalah awal untuk pemenuhan target pembangunan jargas baik *pipeline* maupun *beyond pipeline*. Mudah-mudahan dapat menjadi kerja sama ini dapat diteruskan ke level yang lebih nyata. Selain itu, dapat berkontribusi yang lebih baik untuk PGN dan INU sebagai bentuk sinergi BUMN, dalam hal ini antara Pertamina Group dengan ITDC,” ujar Direktur Komersial PGN Ratih Esti Prihatini.

Adapun tujuan kesepakatan ini untuk menjajaki potensi dalam perencanaan, pembangunan, pengelolaan dan penyediaan gas bumi di kawasan yang dikelola oleh INU untuk memenuhi kebutuhan energi bagi para pengguna di sektor pariwisata khususnya segmen perhotelan, restoran atau lainnya yang terkait. Kawasan yang dikelola INU di antaranya adalah Kawasan Ekonomi Khusus (KEK) Mandalika di Kabupaten Lombok Tengah, NTB dan Golo Mori di Manggarai Barat, NTT. Kedua wilayah ini termasuk dalam lingkup kerja sama dengan PGN dan sebelumnya telah dicanangkan oleh Pemerintah untuk menjadi sentra destinasi pariwisata internasional serta ditargetkan untuk dilakukan pemberahan atas wilayahnya.

Implementasi lainnya juga dapat dilakukan dalam bentuk optimalisasi bersama atas aset yang dimiliki atau melakukan sinergi bisnis lain yang dapat memberikan manfaat dan menguntungkan para pihak.

AA Istri Ratna Dewi selaku President Director mengungkapkan bahwa di wilayah Nusa Dua sudah lebih dahulu terpadang oleh jaringan gas termasuk instalasinya. Ia sangat berharap gas bumi dapat disediakan di wilayah operasi INU lainnya, sehingga bisa mengulang *success story* di Nusa Dua. Salah satunya di kawasan Mandalika yang saat ini sedang bertumbuh, ada potensi yang bisa dijajaki untuk pengembangan jaringan gas bumi di sana.

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"Kerja sama PGN dengan INU akan diawali dengan study kelayakan terlebih dahulu. Wilayah SOR 3 terbentang dari Jawa Tengah, Kalimantan hingga Indonesia Timur dan sudah ada tim, sehingga secara *day to day* bisa lebih siap untuk berkoordinasi," tambah Hedi Hedianto selaku General Manager Sales and Operation Region III PGN.

Sampai dengan semester 1-2024 PGN telah melayani 3.154 pelanggan industri dan komersial, 2.017 pelanggan kecil dan 816.063 pelanggan rumah tangga. Dengan terbukanya potensi baru di kawasan ekonomi khusus terutama di sektor pariwisata tentunya dapat mendukung pertumbuhan jumlah pelanggan gas bumi dan penetrasi wilayah yang baru.

Membuka potensi baru untuk pemerataan pemakaian gas bumi nasional merupakan target PGN dalam era transisi energi yang berkelanjutan. PGN berharap agar kedepannya bentuk kerja sama semacam ini dapat semakin meningkat sehingga akan lebih memudahkan masyarakat untuk menerima manfaat dari konsumsi gas bumi.

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## PGN Develops Natural Gas Network in the Tourism Industry with ITDC

**Jakarta** – Continuing its commitment to building natural gas infrastructure (Jargas) across various regions of Indonesia, PT Perusahaan Gas Negara Tbk (PGN) is now entering the tourism industry sector. This was realized through the signing of a Memorandum of Understanding for the Development of Natural Gas Networks for hotel and restaurant customers with a subsidiary of Injourney Tourism Development Corporation, PT ITDC Nusantara Utilitas (INU), on Tuesday (09/10/2024).

PGN was represented by Hedi Hedianto, General Manager of Sales and Operation Region III, while INU was represented by AA Istri Ratna Dewi, President Director. The event was also attended by PGN's Commercial Director, Ratih Esti Prihatini.

"This marks the beginning of our efforts to meet the targets of both pipeline and non-pipeline gas network development. We hope that this collaboration can lead to more concrete levels and contribute better to PGN and INU, as part of the synergy between state-owned enterprises, particularly between Pertamina Group and ITDC," said Ratih Esti Prihatini, PGN's Commercial Director.

The agreement aims to explore potential in planning, development, management, and provision of natural gas in areas managed by INU, to fulfill energy needs for users in the tourism sector, particularly hotels, restaurants, and other related sectors. The areas managed by INU include the Mandalika Special Economic Zone (KEK) in Central Lombok Regency, NTB, and Golo Mori in West Manggarai, NTT. These areas are included in the scope of collaboration with PGN and have been designated by the government to become international tourism destinations with planned improvements.

Other forms of implementation may also take place through joint optimization of assets owned by both parties, or by engaging in other business synergies that could provide mutual benefits.

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AA Istri Ratna Dewi, President Director of INU, expressed that the Nusa Dua area is already equipped with a gas network, including its installation. She hopes that natural gas can also be provided in other INU operation areas, such as the rapidly growing Mandalika area, where there is potential for developing a natural gas network.

"The PGN-INU collaboration will begin with a feasibility study. Region III covers a vast area from Central Java, Kalimantan, to Eastern Indonesia, and a team is already in place, so daily coordination will be more efficient," added Hedi Hedianto, General Manager of Sales and Operation Region III PGN.

As of the first half of 2024, PGN has served 3,154 industrial and commercial customers, 2,017 small customers, and 816,063 household customers. With the opening of new potential in special economic zones, especially in the tourism sector, PGN can support the growth of natural gas customers and penetrate new regions.

Opening new potential for the equitable use of natural gas across Indonesia is PGN's goal during the sustainable energy transition era. PGN hopes that collaborations like this can continue to grow, making it easier for the public to benefit from natural gas consumption.