





## **INVESTOR PRESENTATION CONSOLIDATED 12M-2024**





#### **Disclaimer & Limitation of Liability**

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In this report, PT Perusahaan Gas Negara Tbk is abbreviated into "PGN", The terms of "the Company", "PGN Group", "Subholding Gas", "Pertamina Gas Negara", are associated with PT Perusahaan Gas Negara Tbk.

Number annotation in this Report applies the writing rules applicable in Indonesian language.

#### Agenda











#### **Macro Economy & Industry Overview**

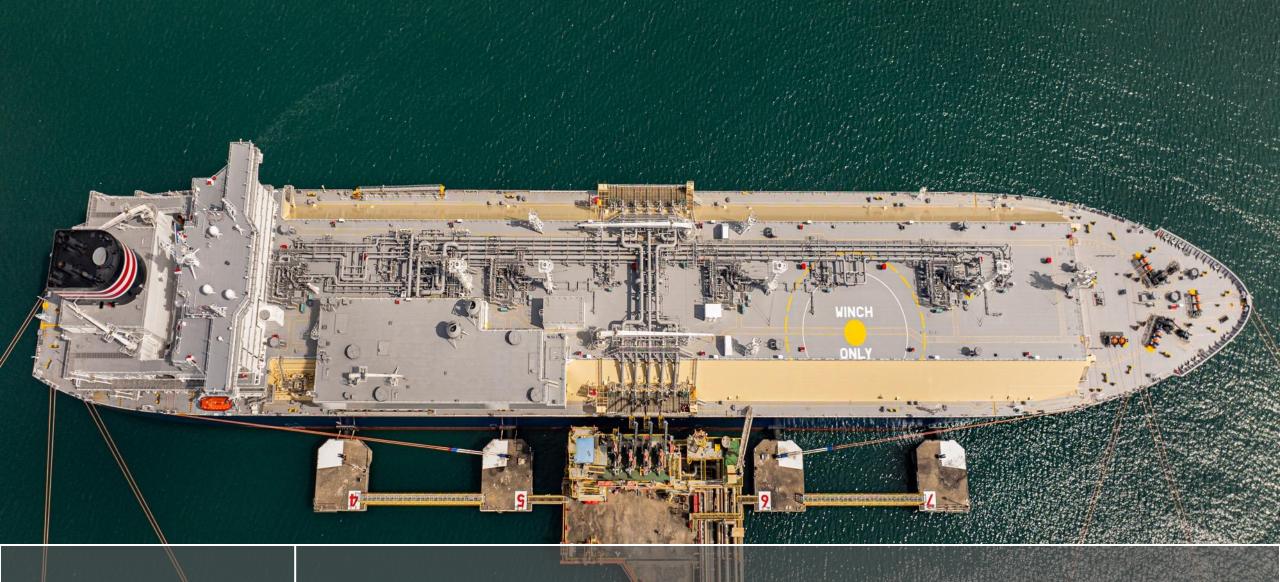
The Central Statistics Agency (BPS) recorded Indonesia's economic growth in 2024 at 5.03%, surpassing the global average economic growth of 3.2%.

Meanwhile, 2024 inflation data from the Ministry of Finance stood at 1.57%, with the Rupiah exchange rate against the US Dollar at Rp16,162, higher than the state budget (APBN) target of Rp15,000 due to various global factors, including the US Federal Reserve's benchmark interest rate policy.

The interest rate for 10-year Government Securities (SBN) reached 7%, while Indonesia's crude oil price in 2024 was recorded at USD 71.6 per barrel.

Ministry of Energy and Mineral Resources (ESDM), reported Indonesia's oil and gas lifting of 579.7 MBOPD and 5,481 MMSCFD, respectively.







2024 Performance Highlights

#### 2024 Highlight – Resilience to Deliver



#### **Operasional Highlight**

852
BBTUD

Gas Trading



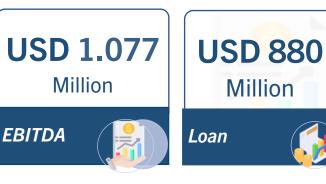




#### **Financial Highlight**







#### Sustainability Highlight



- ✓ Supply Diversification, introducing LNG
- ✓ Expanding Accessibility of Gas

- ✓ Increased Return to Shareholders
- ✓ ESG Risk Rating for Sustainability





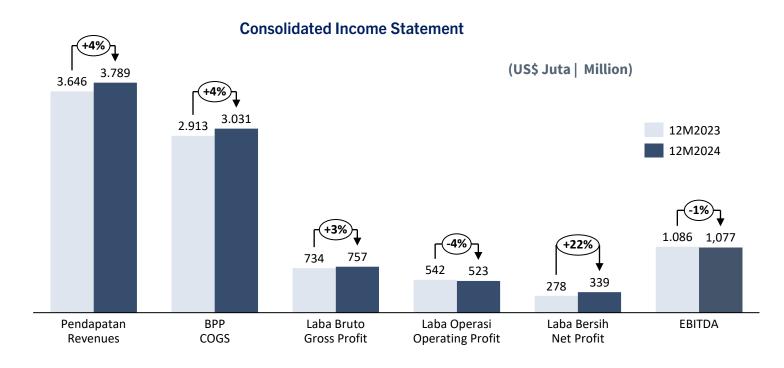
Financial & Operational Performance

#### **Financial Performance 12M-2024**



#### **Highlights**

- Increasing Consolidated Revenues YoY was mainly driven by additional revenue contribution from the Global LNG Trading and transmission business
- Higher Consolidated Net Profit YoY was primarily driven by increasing revenue and operating profit supported by a decrease in in finance cost and increase in share of profit from join ventures
- Consolidated Financial Position YoY reflecting the Company's financial health and stability.
- Consolidated Cashflow reflecting strong cashflow position mainly driven by positive operating cashflow.



#### **Consolidated Financial Position** (US\$ Million)

Financial Position	31 Dec 2023 (Audited)	31 Dec 2024 (Audited)
TOTAL ASET	6.599	6.416
TOTAL LIABILITIES	3.059	2.744
TOTAL EQUITY	3.540	3.672

#### Consolidated Cashflow (US\$ Million)

Cashflow	31 Dec 2023	31 Dec 2024
Beginning Balance	1.448	1.245
Cash flow from operating	724	785
Cash flow from investmen	t (58)	(49)
Cash flow from financing	(878)	(568)
Foreign Exchange Impact	9,3	(30)
Ending Balance	1.245	1.383

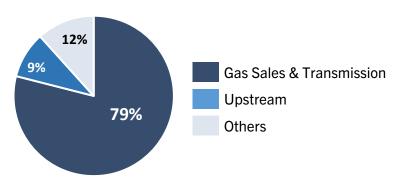
#### **Financial Performance 12M-2024**



#### **Highlights**

- In terms of revenue contribution, the gas trading and transmission business segment remained the largest contributor to the Company's consolidated revenue at 79%, followed by the upstream segment at 9%, and other business segments at 12%.
- EBITDA was contributed 77% by the gas trading, gas transmission, and other segments, and 23% by the upstream segment.
- Financial Ratios remain in compliance with the required covenants, reflecting the Company's financial health and strength.
- CAPEX spent up to December 2024 was US\$255 million with 64% allocated to the downstream and other segments, while 36% was allocated to the upstream segment.

#### **Revenue Contribution**



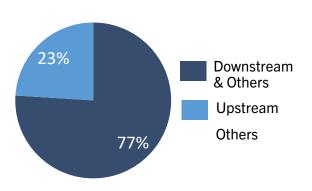
\*) Taking into account Profit/Loss on Foreign Exchange and Profit from Join Venture

#### **Financial Ratios**

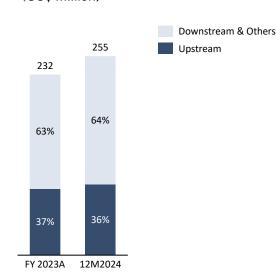
Financial Ratios	31 Dec 2023	30 Dec 2024
EBITDA Margin	30%	28%
EBITDA/Interest Expense (x)	12,0	15,8
Debt-to-Equity*	0,4	0,3

\*Interest Bearing Debt

#### **EBITDA Contribution**



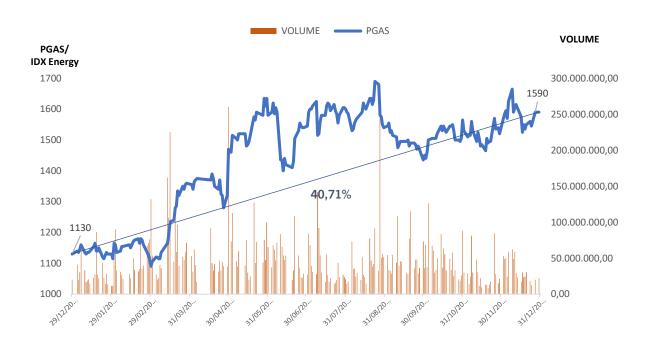
#### CAPEX (US\$ Million)





#### **PGAS Performance & Credit Ratings Information**

#### **PGAS Performance (YoY)**



- PGAS's Market Capitalization as of 31 December 2024: IDR 38,5trillion
- PGAS's closing price at the end of Dec '23 was IDR 1.130 and at the end of Dec '24 was IDR1.590, making an increase of 40.71% yoy.
- P/BV: 0.65 (as of Dec, 30)
- P/E: 7X (share price as of Dec, 30)

#### **Credit Ratings**

Rating Agency	Category	Rating
Fitale Dation	Rating BBB-/A	
Fitch Rating	Outlook	Stable
Moody's Rating	Rating	Baa2
	Outlook	Stable

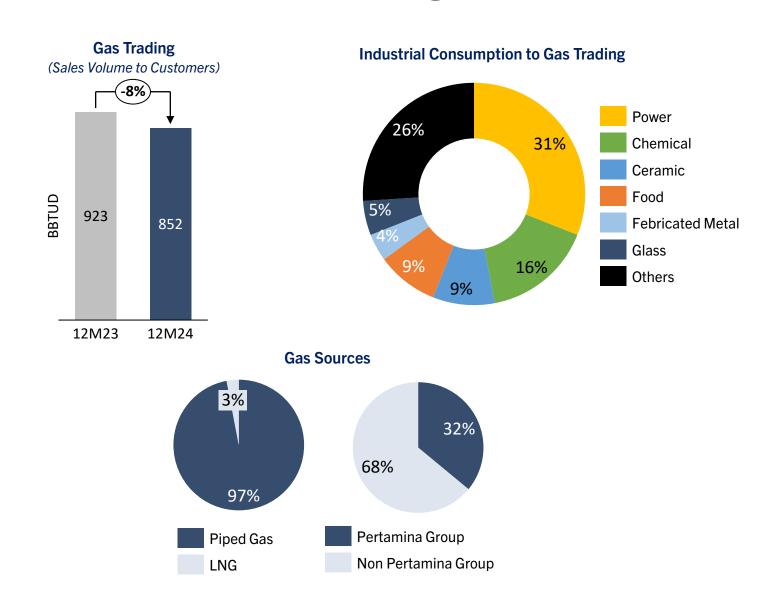
- Moody's highlighted that PGN's Retained Cash Flow (RCF)-to-debt ratio reached 48% as of September 30, 2024, up from 35% in 2022, exceeding the threshold required for the Baseline Credit Assessment upgrade from Baa3 to Baa2 with Stable outlook.
- Fitch Ratings has affirmed PGN Long-Term-Foreign and Local-Currency Issuer Default Ratings (IDRs) at 'BBB-'.
   The outlooks are stable. At the same time, Fitch Rating Indonesia Has affirmed PGN National Long-Term Rating at 'AA+(idn)' with a Stable Outlook.

#### **Operational Performance 12M-2024 - Gas Trading**



#### **Highlights**

- The gas trading business segment was affected by an imbalance between supply and demand. There was a decrease (deficit) in gas supply volume from suppliers in Sumatra and Java due to natural decline
- **PGN's** gas supply was primarily from pipeline gas, accounting for 97%, and 3% came from LNG. In terms of the gas supply source, 32% was from the Pertamina Group, with the remaining sourced from other gas suppliers, mainly from the Corridor block.
- From the customer side, as of 12M-2024, the consumption of PGN's six largest industrial customers included power plants, chemicals, ceramic, food, fabricated metal, and glass.

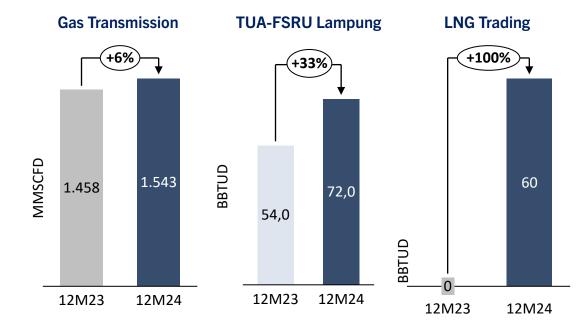


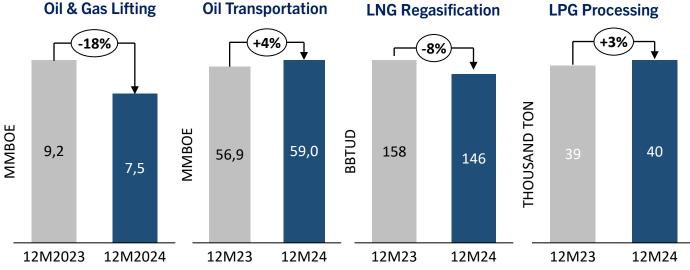
#### **Operational Performance 12M-2024 - Others**



#### **Highlights**

- Gas transmission was higher reflecting demand from shipper/customers
- Gas volume through the FSRU Lampung Terminal Usage Agreement (TUA Contract) was higher mainly driven by the increasing demand from PLN
- Global LNG trading business, where the Company has sold a total of 7 LNG cargoes to CNTIC as of December 2024.
- From the upstream business segment, the volume of oil and gas lifting reached 7.5 MMBOE, mainly affected by a decline in lifting from the Pangkah, Ketapang, and Bangkanai blocks due to natural decline and delays in drilling activities.
- In the oil transportation segment, the volume achievement was primarily driven by new shippers in Rokan pipelines
- In the LNG regasification business, the regasification volume at the Arun terminal reached 146 BBTUD was primarily affected by the lower regasification demand from customers.
- Lastly, the LPG processing business experienced a slight incline due to increased production at the Energi Nusantara Perkasa Processing Plant.







#### **Strategic Projects Update**



1. Oil Transportation – Cikamplek Plumpang (2024 – 2027)



#### **Product / Capacity**

Pipa 16" – 96 Km (79.8 thousand BOPD)

#### Capex

Total Capex: USD 90 million Capex in 2024: 11,4 million Capex for 2025: USD 20 million

#### **Progress & Target**

**Up to December 2024 :** FEED completion & FID

Target

Q1 2027 : Commissioning

2. Gas Pipeline Infrastructure Tegal Cilacap (2025-2026)



#### **Product / Capacity**

60 mmscfd

#### Capex

Total Capex : USD 150 million Capex for 2025 : USD 7 million

#### **Progress & Target**

Up to December 2024:

FEED & Commercial Agreement

Target

Q3 2026 : Commissioning

3. City Gas Project (setiap tahun)



#### **Product / Capacity**

0.2 BBTUD

#### Capex

Capex in 2024: 15,5 million Capex for 2025: USD 29 million

#### **Progress & Target**

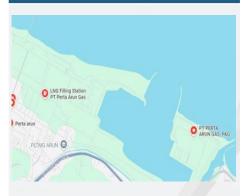
#### Up to December 2024:

- 35.487 connection (2024)
- Total 127.721 connection from 2021

#### Target in 2025:

Addition of pipeline length 590 Km with potential 200.000 connection.

4. LNG Hub Arun (Revitalization of Tank F-6004) (2025)



#### **Product / Capacity**

127.200 m3

#### Capex

Total Capex : USD 42 million Capex in 2024: 28 Million Capex for 2025 : USD 12 million

#### **Progress & Target**

#### Up to December 2024:

Construction progress 73,56% (Tank) dan 71,82% (Non Tank)

#### Target

Q1 2025 : Commissioning of Tank Q2 2025 : Commissioning of Non Tank **5. Biomethane Project** (2025-2026)



#### **Product / Capacity**

1,2 BBTUD

#### Capex

Total Capex: USD 5 million Capex in 2024: USD 58 thousand Capex for 2025: USD 1 million

#### **Progress & Target**

Up to December 2024:

FEED completion & FID approval

**Target** 

Q2 2027 : Commissioning

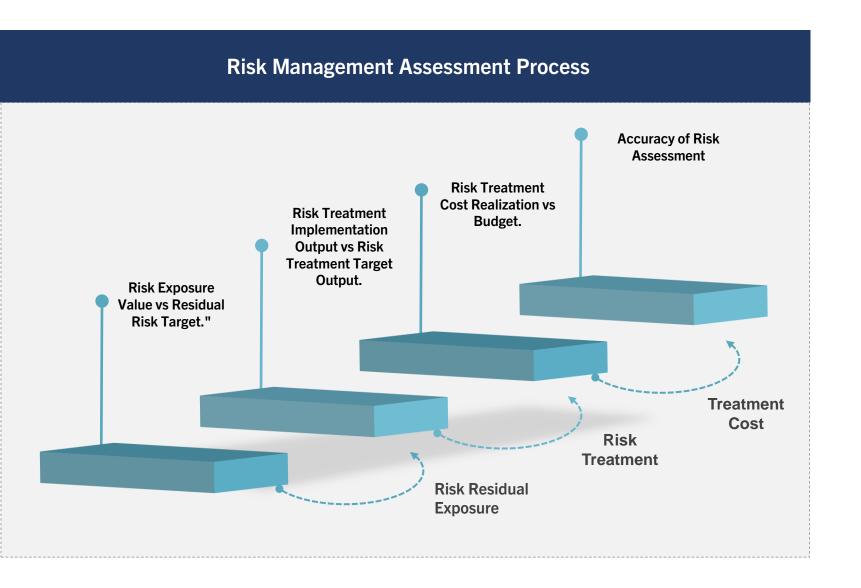




Risk Management & Sustainability

#### **Risk Management Quality Implementation**







KPMRP	Skor
Strong	>90
Satisfactory	85-90
Fair	80-84
Marginal	75-79
Unsatisfactory	<75

#### **PGN's Commitment Towards Sustainable Future**

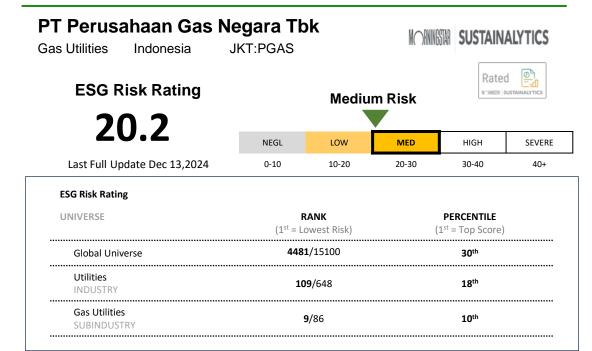


#### **Sustainability Focus & Priorities**

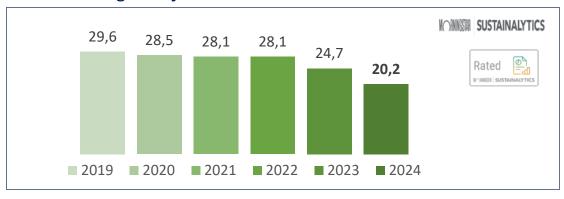
Sustainability Focus PGN		Priority Initiatives		
Achieving NZE Target by Enabling the Use of Natural Gas in Energy Transition Phase	1	Emission Reduction on Scope 3		
	2	Cost-optimal paths to Net Zero		
Protecting the Nature	3	Reduce Environment Footprint		ent
	4	Promotion of Biodiversity Programs	ESG Rating	Engagement
Building Cohesive and Resilient Societies Programs	5	Enhancement Safety and Health Programs		
	6	Promoting Human Rights		on &
	7	Prioritize the use of domestic products and services		Communication
	8	Sustainability-focused Research & Innovation		omn
	9	Improve the quality of lives of employees and societies		ESG C
Responsible Business Practice	10	Enhance GCG Management		
	11	Cybersecurity Structure & Culture		

# Energy Intensity Energy intensity Emission Reduction Emission Reduction Emission Reduction 29,722.54 tonCO2 eq Energy intensity reduction 14% Emission Reduction 29,722.54 tonCO2 eq Emission Reduction Water Consumption reduction 49%

#### **ESG** Risk Rating Result



#### **ESG Risk Rating History**





### Terima Kasih | Thank You

#### Kantor Pusat | Headquarter

Jl. K.H. Zainul Arifin No. 20, Jakarta, Indonesia

#### Hubungan Investor | Investor Relations:

PT Perusahaan Gas Negara Tbk

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## Sesi Tanya Jawab





## Closing Statement & Penutup

